

PRESENTING
ATELIERS PERRAULT

INTRODUCTION



Ateliers Perrault are one of Europe's largest manufacturers combining window and door production, carpentry and ironworks.

We offer a range of services from conception to installation made available to architects, main contractors and private clients alike.

Our unique structure combines all the advantages of industrialized production methods with the flexibility of hand crafted fabrication.

THE COMPANY



OUR BUSINESS MODEL

*Fulfilling the requirements of
an ever more demanding world*

Founded in 1760, we are now in our eighth generation of management by the Perrault family, the sole shareholders, making Ateliers Perrault a truly independent business, streamlining strategic decision-making and contributing to Ateliers Perrault's creativity and flexibility.

With more than 250 years of experience and tradition, Ateliers Perrault's management and ownership, its growth and investment, its dynamism and innovation and its business model are the results of this slow maturing process.



Craft Workshop

*Modern living requirements set uncompromising standards.
Modern architecture is evermore sensitive towards the preservation
of our heritage.*

The Ateliers Perrault's business model embraces 5 principles which form the key to our success :

- ① **Understanding:** We consider that taking the time to listen to clients requests and to explain the possibilities at the outset of any project is essential in establishing a clear understanding with our clients.

THE COMPANY



Bullet - proof test processing



Process routing

OUR BUSINESS MODEL

All the advantages of industrialized production methods with the flexibility of craft fabrication

- ② **Expertise :** Maintaining the skill level of our workforce is one of our priorities. Ateliers Perrault encourage training by apprenticeship and evolution through internal promotion. Many of our senior technicians have graduated from our workshops.
- ③ **Flexibility:** Despite our scale Ateliers Perrault remain artisans at heart. This approach gives us the capacity to treat each request independently and to propose the most satisfactory solution. Of course modern manufacture takes advantage of the latest machinery but where technology is applied no concession to quality is allowed.



Grands Boulevards 58 - air leakage test

- ④ **Rigour :** Ateliers Perrault's products are tested in house during development and by official independent laboratories for validation. Regular control testing and disciplined workshop procedure assure the quality expected by our clientele.
- ⑤ **Network :** The skills and materials required to satisfy the demand of an ever evolving industry are as vast as they are diverse. Many years of practice have enabled Ateliers Perrault to develop a considerable network of reliable partners providing an array of services.

OUR TRADES



Grands Boulevards 58



Bespoke - XVIth century



Grands Boulevards 62

WINDOWS

The Ateliers Perrault's development team, consisting of draughtsmen, technicians and craftsmen, has a wealth of experience and resources. Our team loves challenge and can assume numerous successes.

Product development takes place in-house and uses the company's many years of know-how.

This skill and knowledge base provides an unequalled Research and Development resource, making Ateliers Perrault one of the most innovative window and door maker in Europe and North America.



Replica of XVIIIth century - Museum of Hunting and Nature - Paris - France

Standard made-to-measure window and doors range :

- + The “Grands Boulevard™” inward or outward opening
 - 58 and 68 milled wood windows for double or triple glazing
 - 62 and 72 a mixed wood/aluminum window, first prize for innovation 2007 BATIMAT Paris trade fair
- + The matching “Beacon Hill™” double hung windows 58 and 68 series

Designed wooden windows and doors :

- + Restitution of period architectural assets
- + Triple glazed window with U factor below 0.17 Btu/h/ft²°F
- + Safety and security windows complying with Heritage requirements
- + Monumental size...

OUR STANDARD



XVIIIth century windows and railing - Boston - Massachusetts



Walnut and iron Malibu - California

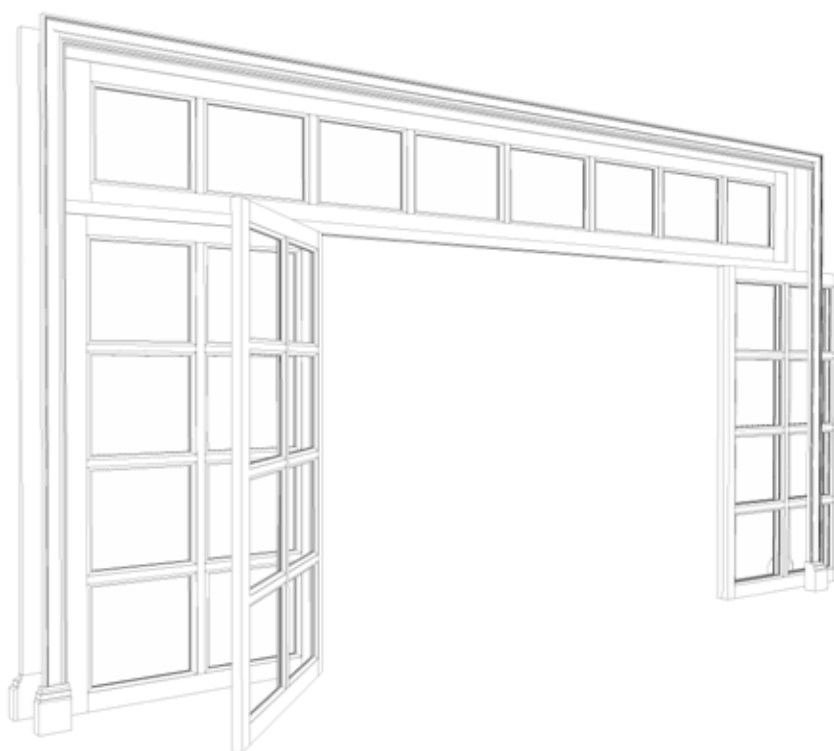


Grands Boulevards 62 - Middleton - Wisconsin

Ateliers Perrault respect the highest standards set by local regulations all over the world. We pride ourselves on having all of our wooden window tested locally in North America and we adjust and test our tailor-made projects as required.



Private apartment - Moscow - Russia



OUR TRADES



Restoration and carving - XVth century - Loire Valley - France



Draw bridge - Corsica - France



Barrel vaulted ceiling - Brittany - France

TIMBER STRUCTURE

Specialists in the restoration of landmark buildings, the carpentry workshop is the heart of Ateliers Perrault.

Our teams follow each project from A to Z, apprentices and master carpenters working side by side both in shop and on site.



Saint Henri Anse d'Arlet -West Indies

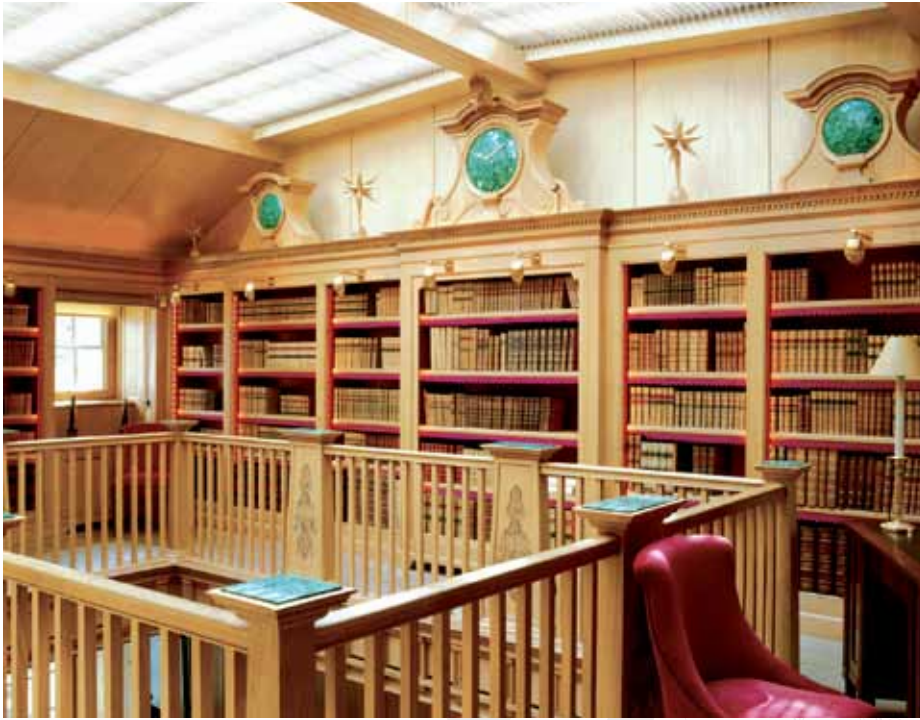


With more than 25,800ft² of workshop dedicated to this activity, complete 'in-shop' restoration of timber framed structures is possible.

Our carpenters have at their disposal 100,000ft³ stock of new sawn, seasoned and salvaged timber, which is selected or sawn according to requirements.

Preparation and supervision are assured by our team of project managers, structural technicians and draughtsmen capable of undertaking the most challenging of projects.

OUR TRADES



Bookcase on two floors - Victorian house in London - United Kingdom



Prefecture - Loire Valley - France

WOODEN INTERIORS

Our craft workshops create solid wood interiors of the highest quality combining the charm and warmth of beautiful materials with modern comfort and technology.

We offer a complete service which spans from conception and drawings to installation and finishing on site. Each operation is coordinated from beginning to end by one of our team of specialists, guaranteeing your satisfaction in both our performance and the quality of our end product.



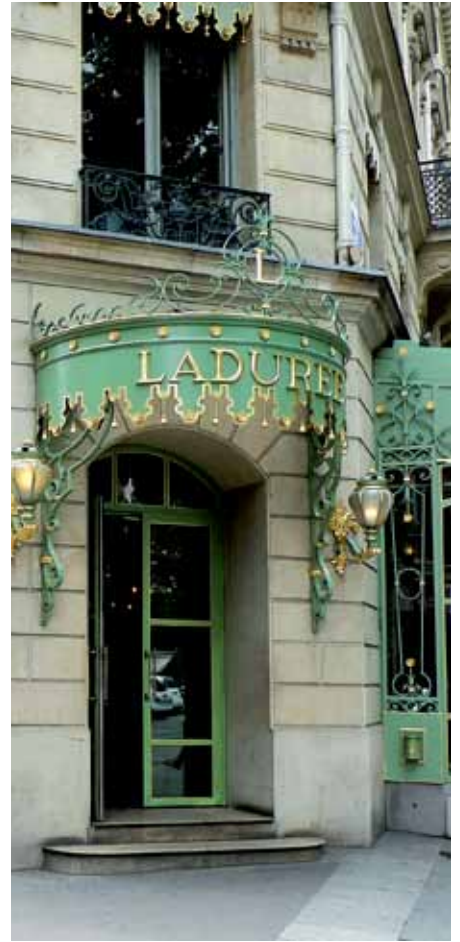
Green walnut shell and wax finish on oak - Château Luneville - France

BESPOKE FINISHING

Because every Ateliers Perrault interior is unique, our finishing shop will provide samples and prototypes for each project making your choice easier.

The possibilities range from stained and aged to French polish or brilliant lacquer.

OUR TRADES



Ladurée - Champs Elysées - Paris - France

WROUGHT IRON

Quality woodwork requires quality hardware and when the woodworks are tailor made, quality hardware which fits the bill is often difficult to find. In order to solve this problem Ateliers Perrault created their own forge workshops in the 1960s.

Typical products include:

- Hand forged nails which transform solid crossed board oak doors.
- Decorative strap hinges set on felt giving a regal touch to 16th century windows.
- Made-to-measure pivots, locks and bolts for carriage doors of all sizes.



Hand made volute



In addition to accompanying our woodworks the Ateliers Perrault forge also has a life of its own. Other creations include conservatories, pergolas, forged gates, balustrades and furniture.

As with our woodworks, we go to great lengths to provide the finish of your choice. Iron is beaten hot and textured according to requirements giving an authentic finish to both interior and exterior products.

OUR TRADES



Our Sawmill and seasoned timber

SAWMILL



Seasoned oak

We consider the quality of our timber to be fundamental to the quality of our finished products. It is therefore logical that our plant includes a state of the art timber conversion unit providing for all our needs and more.

Timber is sourced according to requirements and exceptional pieces are often selected in the forest before felling.

Our stock of over 100,000f³ includes French Oak, African pear wood, South American Mahogany and many other species. We can also get any other species on request.

We take our environmental responsibility very seriously and all our timber is PEFC approved.

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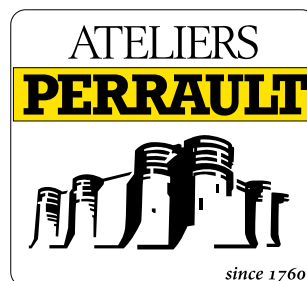
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